

Rome, 07 June 2021

Mr. Roger Failmezger  
In-Situ Soil Testing, L.C.  
267 River Oaks Lane  
Smithfield, Virginia 23430  
USA

Re: Letter of Endorsement

This endorsement letter is based on my business and personal experiences with Roger Failmezger, who I have the honor to cooperate with for over 20 years.

Roger is definitely the first pioneer of dilatometer equipment in USA and performed more dilatometer tests than any other person on the planet. Additionally, he has performed the deepest dilatometer test sounding at nearly 400 feet or 122 meters. In the last years he actively cooperated for improvements on existing equipment and for the development of new technology, employing constant dedication and demonstrating considerable knowledge in the field of soil investigations. His field of expertise extends also to geotechnical engineering, in particular for improving data analysis and for optimizing engineering design using cost effective soil testing technology. His scientific contribution is documented by over 32 publications, some of which in cooperation with myself.

Roger successfully organized the second International Conference on the Flat Dilatometer in Washington in year 2006, demonstrating talent for public relations and conveying the interest of over 80 esteemed paper authors and over 120 participants.

Roger's commitment to innovation leads him to experiment newly developed technology often well before his competitors.

I trust Roger for being a positive, enthusiastic and honest person, whose company I enjoy professionally and personally. We have laughter together, when Roger has treated me to dinner with bacon, perhaps to the dismay of my vegetarian wife.

Eng. Diego Marchetti  
Technical Director at Studio Prof. Marchetti s.r.l.

